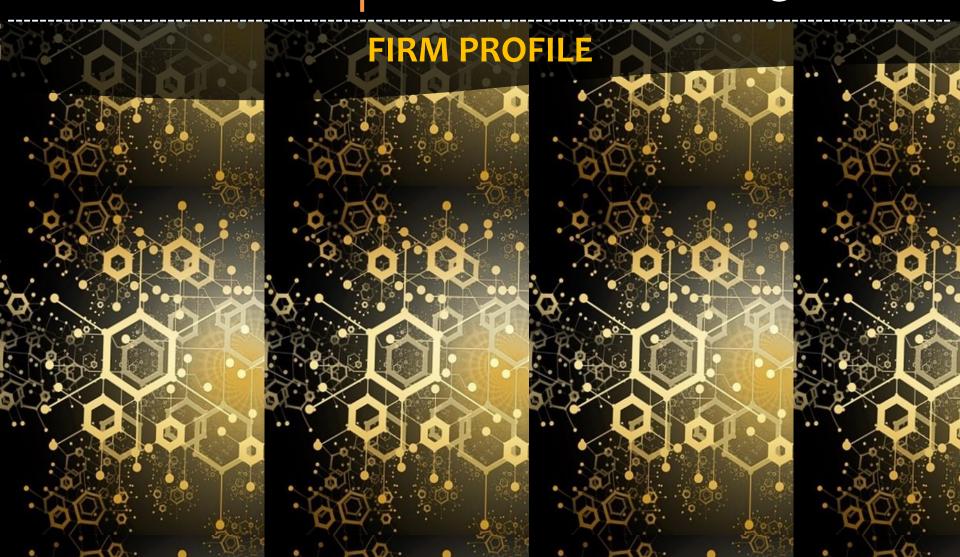
Corporate commercial
Finance
Capital Markets
Private Equity
Real estate & Construction
Corporate & Nominee Services
Technovation



#### **DEALHQ Partners**



# ABOUT DEALHQ PARTNERS



DealHQ is a boutique, commercial law firm that is focused on supporting businesses and positioning them to operate efficiently within their market sphere. We are known for our quality service delivery which is focused on attention to detail, creativity, timely execution and client satisfaction.

Our service offering includes: - corporate commercial, finance, capital markets & derivatives, mergers & acquisitions, private equity, real estate & construction, infrastructure, technovation, agriculture & commodities, business formations & start up support amongst others.

We pride ourselves as being commercial-minded and unconventional in our practical yet risk mitigation based approach to legal matters. We give priority always to realizing client's objectives.

"WE ENABLE BUSINESSES!"

## SERVICE NICHE



CORPORATE COMMERCIAL	We provide hands on support to our clients' business across diverse sectors. Our corporate commercial service offering includes:- business formation & incubation, operational support, investment advisory, compliance and business regulation, business continuity and expansion planning, M&A and other forms of corporate restructuring.
FINANCE	Our Finance practice span corporate and project finance acquisition finance, export & trade finance, derivatives, equipment leasing, financial risk management/hedging, and other forms of structured finance from both lender and borrower side, in local and foreign currency. Including drafting and negotiation of standard form finance contracts and credit security documentation and perfection.
CAPITAL MARKETS	We advise on diverse capital markets deals including-: (equity) IPOs, subsequent public offerings, private placements, rights issues, collective investment Schemes, divestments, securitizations, derivatives amongst others; (debts) bonds issuances, loan notes, mortgage backed notes, collaterized debt obligations amongst others.

#### SERVICE NICHE



PRIVATE EQUITY	Parallel to capital markets, our PE practice advises on private capital sourcing for businesses at different stages of growth. We also advise PE Funds, VCs, portfolio companies and other institutional investors on potential investment opportunities; including due diligence, viability assessment, deal negotiation and documentation.
REAL ESTATE & CONSTRUCTION	We provide end to end support across the real estate value chain including project development support, acquisitions, portfolio management, proptech set up & deployment, construction advisory including contract monitoring, drafting and negotiation of bespoke and standard form construction contracts (general, design build & EPC contracts) finance and capital raise including structuring diverse forms of regulated or unregulated securities (REITS, Asset backed bonds/notes, asset securitization).

#### SERVICE NICHE



CORPORATE & NOMINEE SERVICES	As part of our corporate services offering we provide business formation and start up support for onshore and off shore entities to start ups and other private and public entities, corporate affairs support (company secretarial, compliance ang good standing support), corporate investigations, intellectual property protection, licensing and approvals for specialized businesses, foreign personnel/immigration formalities and trust/custodial services.
TECHNOVATION	We are positioned to provide support the burgeoning technology and technovation market. Our business in itself is driven by technology and we are positioned to support businesses seeking to deploy technology based services across diverse sectors including fintech, Proptech, retail, AI, health care, hospitality and other new markets.

#### CAPABILITY STATEMENT

DEALHQ as a new market entrant has positioned itself to disrupt the commercial legal services market. Our team is young, dynamic and innovative; therefore, able to understand the trends and needs of today's business. We utilize technology to differentiate and strengthen our service delivery.

We are unconventional and able to provide an uncommon cross between management consultancy and legal services. Every lawyer in DEALHQ carries an entrepreneur's mind first and foremost, then a deep understanding of law and knowledge of its practical application to mitigate risks on transactions. Our clients can rest assured that DEALHQ gets the deal through!

"WE ENABLE BUSINESSES"

#### **OUR TEAM**



Joshua Daranijo Associate

T: (+234) 703 821 3235 joshua@dealhqpartners.com

**Educational/Professional Qualifications:** 

- LL.B: Afe Babalola University, 2017
- Admitted to the Nigerian Bar in 2018
- Chartered Arbitrator, NICArb 2017



Ibilola Odusegun Associate

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**Educational / Professional Qualifications:** 

- LL.B: Obafemi Awolowo University, 2014
- Admitted to the Nigerian Bar in 2015

Joshua is a quintessential lawyer who proffers pragmatic solutions to legal issues. He is passionate about the use of technology to solve social problems.

Ibilola has a knack for excellence. She prides in her ability to win the trust of clients with the suave brilliance with which she handles their business.



Bukola Fasuyi Associate

T: (+234) 7082387143 bukola@dealhgpartners.com

**Educational/Professional Qualifications:** 

- LL.B: University of Birmingham, 2017
- Admitted to the Nigerian Bar in 2018

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Bukola has a keen interest for commercial law and business advisory. She is assiduous in managing assigned responsibilities in an assertive, efficient and apt fashion. Izuchukwu Ubadinma Senior Associate

T: (+234) 812 669 6590 izu@dealhgpartners.com

**Educational/Professional Qualifications:** 

- LL. B: Imo State University, Owerri, 2009
- Admitted to the Nigerian Bar in 2010

Izuchukwu's major drive is to continually be a cuttingedge solicitor with constant quest in meeting clients' legal expectations and beyond.

## **OUR TEAM**



Adefere Adeyemo Associate

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**Educational/Professional Qualifications:** 

- LL.B: University of Lagos, 2018
- Admitted to the Nigerian Bar in 2019
- Chartered Arbitrator, CIArb(UK) 2018



Philips Adekemi Associate

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**Educational/Professional Qualifications:** 

- LLB: Obafemi Awolowo University 2018
- Admitted to the Nigerian Bar in 2019
- Chartered Arbitrator, CIARB(UK) 2017

Adefere is an ardent researcher who is committed to delivering top notch results towards client satisfaction.

Philips is an excellent commercial lawyer who seeks innovative solutions to arduous legal issues. He is passionate about make his clients' businesses thrive.

#### **OUR TEAM**

#### Tosin Ajose Lead Advisor

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W: +234 (1) 453 6427

tosin@dealhqpartners.com

#### Educational/Professional Qualifications

- Law Degree: University of Lagos, Nigeria 2006
- Admitted to the Nigerian Bar in 2007
- Practice Diploma: College of Law UK, International Capital Markets and Loans

Tosin Ajose is a business lawyer with over a decade experience. She is well known for her commercial savvy, excellent analytical skills, vast transactional experience and her relentless desire to add value to her clients through innovative solutions, forward thinking and attention to details.

An astute public speaker and an IFLR ranked lawyer, with over 100 transactions to her credit across, corporate commercial, mergers & acquisition, private equity, capital markets, finance (project/corporate) and infrastructure practice areas. Tosin sits on the Board of 3 indigenous companies in Nigeria and is a visiting lecturer with the Centre for Housing Studies, Nigeria.



#### **OUR CLIENTS**

Boctrust Microfinance Bank Limited



Kuker Farms and Processing Limited



**Pioneer Foods** 



**Northcourt Real Estate** 



Kuker Holdings Limited



**Forte Oil Plc** 



Optima Energy Group



**Cruxstone Development and Investment Limited** 



## **OUR CLIENTS**







C24

**VFD Group** 



Muster Muster

Kuker Agro-Allied Limited Kuker Agro-Allied Limited



Ceramco



## **CLIENT REVIEWS**



"I was impressed with their work ethics, timeliness and overall presentation on the job. I will say their key strength is their knowledge in buy side Due Diligence."

Mergers and Acquisitions

"The firm was very helpful with handling the transaction and also communicating effectively with the target company as well as with the other investor in the deal."

Mergers and Acquisitions

"Despite their small team, the firm has in-depth knowledge of law and business. The team is also extremely efficient."

**Private Equity** 



#### **CONTACT**

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